

## Obstacles / barriers to commercialization

TheGreefa technology, while innovative, faces significant commercialization barriers, primarily its readiness level and lack of demonstrated large-scale effectiveness. The technology is currently at TRL 5, indicating it has not yet proven fully operational in real-world conditions. This early stage of development creates uncertainty regarding its scalability and cost-effectiveness, crucial factors for widespread adoption in the agricultural sector.

Key obstacles include technological immaturity, requiring substantial advancements to reach market readiness (TRL 9). Financial and resource constraints also hinder progress, as advancing the technology demands considerable investment in research, development, and testing. Another significant barrier is the absence of comprehensive demonstration projects that validate the technology's performance in commercial settings, which is essential to gain trust from farmers and investors.

For farmers and end-users, staying updated on TheGreefa's development and participating in pilot projects can provide insights into its practical applications and potential benefits. Early engagement with emerging technologies can be advantageous, particularly when they align with strategic needs for cost reduction and enhanced sustainability.

TheGreefa promises significant energy savings and environmental benefits, which could transform agricultural practices by optimizing resource use and reducing operational costs. As the technology develops and overcomes these barriers, it may offer a viable solution for improving productivity and sustainability in farming.

